

# Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
RESIDENTIAL ACTIVITY ONLY | Data current as of August 14, 2019

PEARSON  
realty group

## 8004 - CHI - Lincoln Square

- 18.2%

+ 14.3%

+ 20.2%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

### Detached Single-Family

	July			Trailing 12 Months		
	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -
New Listings	24	17	- 29.2%	272	218	- 19.9%
Under Contract (includes Contingent and Pending)	10	9	- 10.0%	140	110	- 21.4%
Closed Sales	12	9	- 25.0%	136	118	- 13.2%
Median Sales Price*	\$589,500	\$870,000	+ 47.6%	\$653,500	\$695,000	+ 6.4%
Average Sales Price*	\$652,667	\$900,444	+ 38.0%	\$701,875	\$840,888	+ 19.8%
Percent of Original List Price Received*	95.9%	100.3%	+ 4.6%	95.4%	96.7%	+ 1.4%
Average Market Time	117	38	- 67.5%	93	90	- 3.2%
Inventory of Homes for Sale at Month End	45	37	- 17.8%	--	--	--

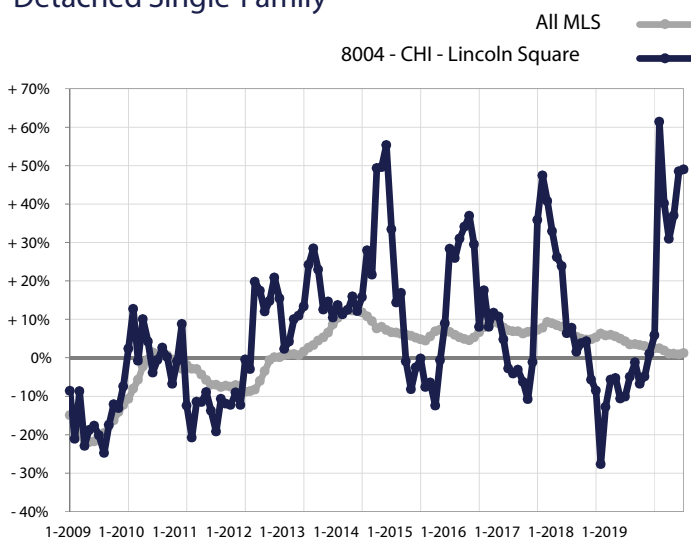
### Attached Single-Family

	July			Trailing 12 Months		
	7-2018	7-2019	+ / -	7-2018	7-2019	+ / -
New Listings	64	55	- 14.1%	645	681	+ 5.6%
Under Contract (includes Contingent and Pending)	33	26	- 21.2%	378	361	- 4.5%
Closed Sales	30	39	+ 30.0%	393	366	- 6.9%
Median Sales Price*	\$306,000	\$266,000	- 13.1%	\$304,300	\$313,750	+ 3.1%
Average Sales Price*	\$341,828	\$305,327	- 10.7%	\$332,091	\$345,255	+ 4.0%
Percent of Original List Price Received*	98.1%	96.0%	- 2.1%	97.6%	97.3%	- 0.3%
Average Market Time	44	51	+ 15.9%	61	54	- 11.5%
Inventory of Homes for Sale at Month End	79	112	+ 41.8%	--	--	--

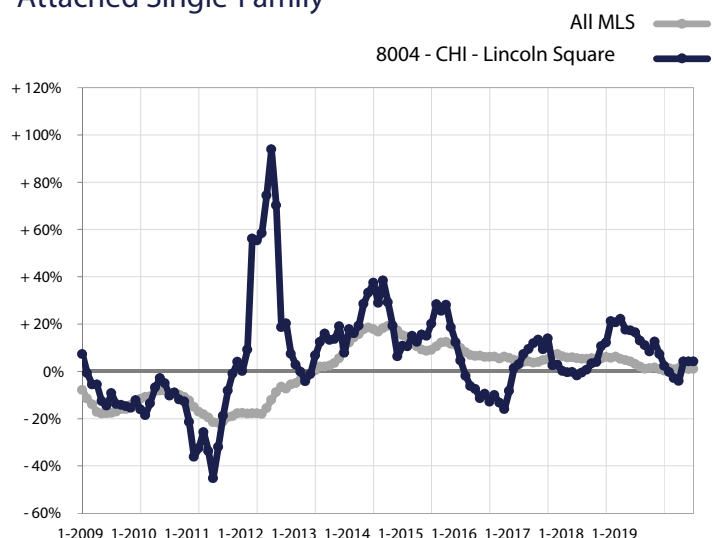
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year(6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.