

Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 14, 2019



8008 - CHI - Near North Side

- 0.6%

- 33.8%

+ 8.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | June | | | Trailing 12 Months | | |
|--|-------------|-------------|---------|--------------------|-------------|---------|
| | 6-2018 | 6-2019 | + / - | 6-2018 | 6-2019 | + / - |
| New Listings | 16 | 18 | + 12.5% | 128 | 136 | + 6.3% |
| Under Contract (includes Contingent and Pending) | 7 | 1 | - 85.7% | 30 | 18 | - 40.0% |
| Closed Sales | 4 | 2 | - 50.0% | 29 | 19 | - 34.5% |
| Median Sales Price* | \$1,854,500 | \$1,881,250 | + 1.4% | \$1,881,750 | \$1,725,000 | - 8.3% |
| Average Sales Price* | \$2,046,086 | \$1,881,250 | - 8.1% | \$2,355,686 | \$2,213,402 | - 6.0% |
| Percent of Original List Price Received* | 93.8% | 93.4% | - 0.4% | 90.7% | 90.8% | + 0.1% |
| Average Market Time | 85 | 66 | - 22.4% | 254 | 202 | - 20.5% |
| Inventory of Homes for Sale at Month End | 43 | 50 | + 16.3% | -- | -- | -- |

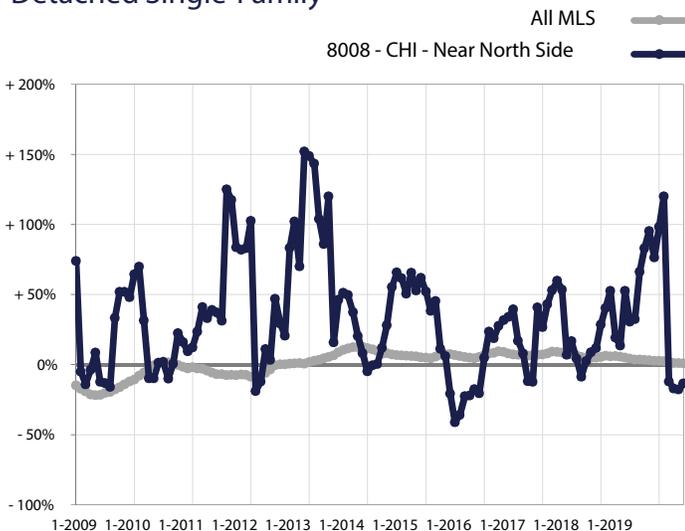
Attached Single-Family

| | June | | | Trailing 12 Months | | |
|--|-----------|-----------|---------|--------------------|-----------|---------|
| | 6-2018 | 6-2019 | + / - | 6-2018 | 6-2019 | + / - |
| New Listings | 628 | 622 | - 1.0% | 6,276 | 6,343 | + 1.1% |
| Under Contract (includes Contingent and Pending) | 271 | 235 | - 13.3% | 2,788 | 2,354 | - 15.6% |
| Closed Sales | 354 | 235 | - 33.6% | 2,808 | 2,368 | - 15.7% |
| Median Sales Price* | \$410,000 | \$405,000 | - 1.2% | \$407,750 | \$395,000 | - 3.1% |
| Average Sales Price* | \$598,256 | \$627,227 | + 4.8% | \$605,903 | \$652,080 | + 7.6% |
| Percent of Original List Price Received* | 97.6% | 96.5% | - 1.1% | 97.0% | 96.2% | - 0.8% |
| Average Market Time | 83 | 95 | + 14.5% | 88 | 107 | + 21.6% |
| Inventory of Homes for Sale at Month End | 1,408 | 1,524 | + 8.2% | -- | -- | -- |

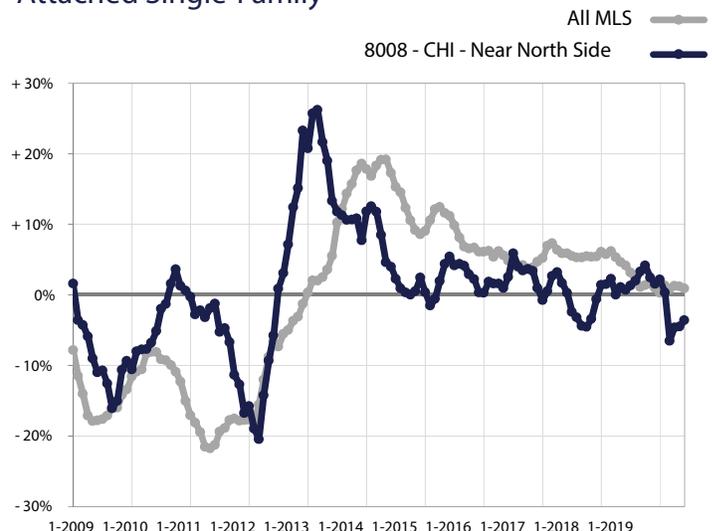
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.