

Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 14, 2019

PEARSON
realty group

8006 - CHI - Lake View

- 4.1%

- 5.6%

+ 21.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	June			Trailing 12 Months		
	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -
New Listings	53	41	- 22.6%	456	441	- 3.3%
Under Contract (includes Contingent and Pending)	19	17	- 10.5%	159	158	- 0.6%
Closed Sales	17	19	+ 11.8%	156	160	+ 2.6%
Median Sales Price*	\$1,450,000	\$1,216,000	- 16.1%	\$1,265,000	\$1,357,500	+ 7.3%
Average Sales Price*	\$1,378,497	\$1,298,895	- 5.8%	\$1,367,382	\$1,429,785	+ 4.6%
Percent of Original List Price Received*	93.6%	96.3%	+ 2.9%	94.5%	95.7%	+ 1.3%
Average Market Time	92	77	- 16.3%	129	122	- 5.4%
Inventory of Homes for Sale at Month End	88	85	- 3.4%	--	--	--

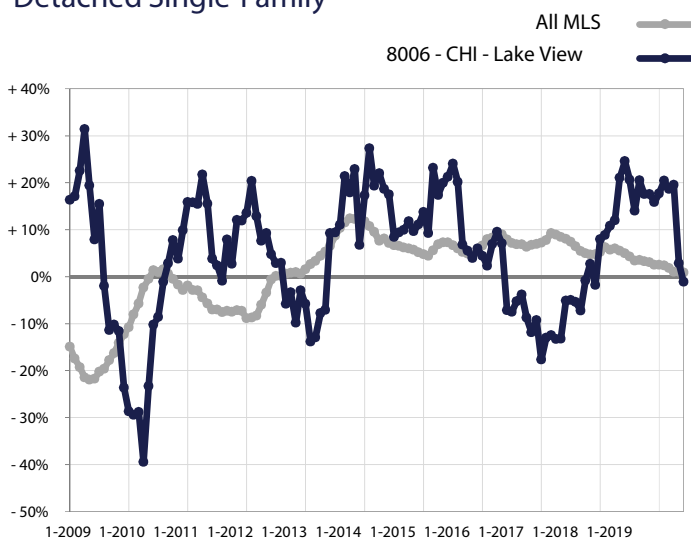
Attached Single-Family

	June			Trailing 12 Months		
	6-2018	6-2019	+ / -	6-2018	6-2019	+ / -
New Listings	385	379	- 1.6%	3,754	3,860	+ 2.8%
Under Contract (includes Contingent and Pending)	203	162	- 20.2%	1,975	1,747	- 11.5%
Closed Sales	231	215	- 6.9%	1,962	1,792	- 8.7%
Median Sales Price*	\$345,000	\$345,000	0.0%	\$365,000	\$350,000	- 4.1%
Average Sales Price*	\$383,558	\$395,137	+ 3.0%	\$405,276	\$398,793	- 1.6%
Percent of Original List Price Received*	97.7%	97.2%	- 0.5%	97.2%	96.9%	- 0.3%
Average Market Time	44	64	+ 45.5%	60	68	+ 13.3%
Inventory of Homes for Sale at Month End	491	618	+ 25.9%	--	--	--

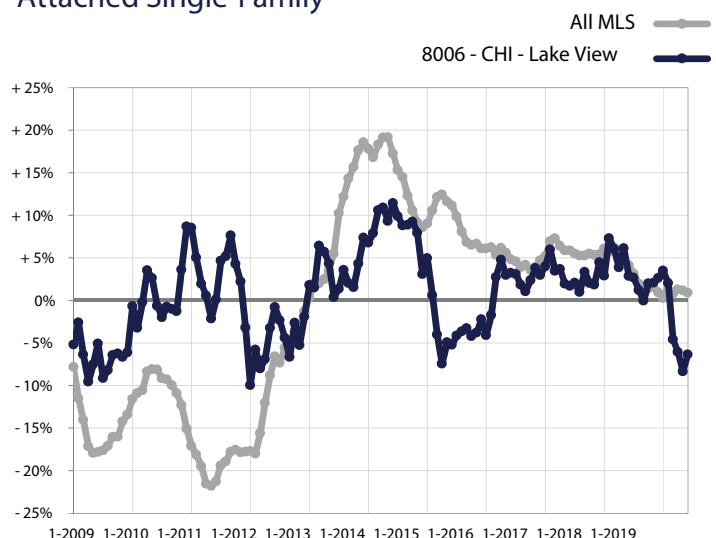
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.