

Local Market Update – May 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of June 14, 2019



8007 - CHI - Lincoln Park

+ 13.1%

- 11.0%

+ 16.8%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | May | | | Trailing 12 Months | | |
|--|-------------|-------------|---------|--------------------|-------------|---------|
| | 5-2018 | 5-2019 | + / - | 5-2018 | 5-2019 | + / - |
| New Listings | 62 | 45 | - 27.4% | 610 | 614 | + 0.7% |
| Under Contract (includes Contingent and Pending) | 21 | 23 | + 9.5% | 197 | 190 | - 3.6% |
| Closed Sales | 20 | 21 | + 5.0% | 206 | 181 | - 12.1% |
| Median Sales Price* | \$1,700,000 | \$1,475,000 | - 13.2% | \$1,600,000 | \$1,565,000 | - 2.2% |
| Average Sales Price* | \$1,988,870 | \$1,618,524 | - 18.6% | \$1,884,253 | \$1,917,887 | + 1.8% |
| Percent of Original List Price Received* | 96.1% | 96.4% | + 0.3% | 94.4% | 93.8% | - 0.6% |
| Average Market Time | 164 | 115 | - 29.9% | 161 | 148 | - 8.1% |
| Inventory of Homes for Sale at Month End | 148 | 125 | - 15.5% | -- | -- | -- |

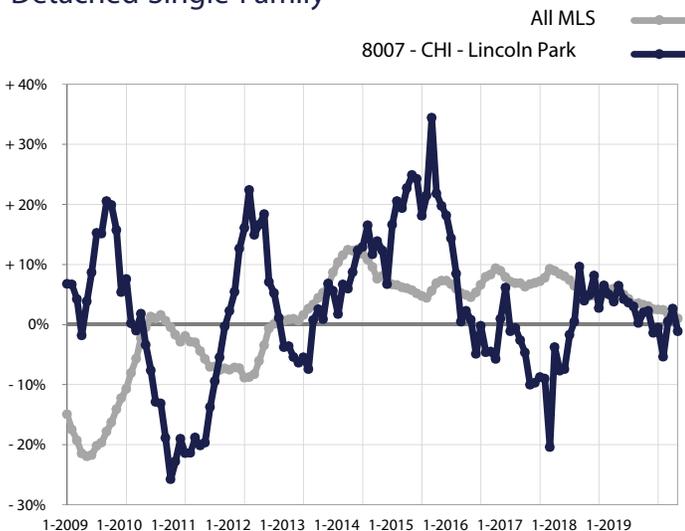
Attached Single-Family

| | May | | | Trailing 12 Months | | |
|--|-----------|-----------|---------|--------------------|-----------|---------|
| | 5-2018 | 5-2019 | + / - | 5-2018 | 5-2019 | + / - |
| New Listings | 296 | 360 | + 21.6% | 2,497 | 2,788 | + 11.7% |
| Under Contract (includes Contingent and Pending) | 143 | 148 | + 3.5% | 1,279 | 1,179 | - 7.8% |
| Closed Sales | 152 | 132 | - 13.2% | 1,266 | 1,190 | - 6.0% |
| Median Sales Price* | \$488,000 | \$531,500 | + 8.9% | \$490,500 | \$507,750 | + 3.5% |
| Average Sales Price* | \$575,706 | \$633,641 | + 10.1% | \$593,623 | \$589,826 | - 0.6% |
| Percent of Original List Price Received* | 98.1% | 97.3% | - 0.8% | 97.8% | 96.7% | - 1.1% |
| Average Market Time | 62 | 68 | + 9.7% | 63 | 66 | + 4.8% |
| Inventory of Homes for Sale at Month End | 376 | 487 | + 29.5% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.