

Local Market Update – April 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of May 13, 2019

PEARSON
realty group

8004 - CHI - Lincoln Square

+ 2.1%

- 15.0%

- 2.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	April			Trailing 12 Months		
	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -
New Listings	19	25	+ 31.6%	258	231	- 10.5%
Under Contract (includes Contingent and Pending)	9	15	+ 66.7%	136	121	- 11.0%
Closed Sales	19	17	- 10.5%	133	130	- 2.3%
Median Sales Price*	\$765,000	\$665,000	- 13.1%	\$688,600	\$622,450	- 9.6%
Average Sales Price*	\$817,632	\$795,207	- 2.7%	\$728,426	\$766,609	+ 5.2%
Percent of Original List Price Received*	97.3%	98.0%	+ 0.7%	95.5%	95.9%	+ 0.4%
Average Market Time	65	83	+ 27.7%	93	94	+ 1.1%
Inventory of Homes for Sale at Month End	41	35	- 14.6%	--	--	--

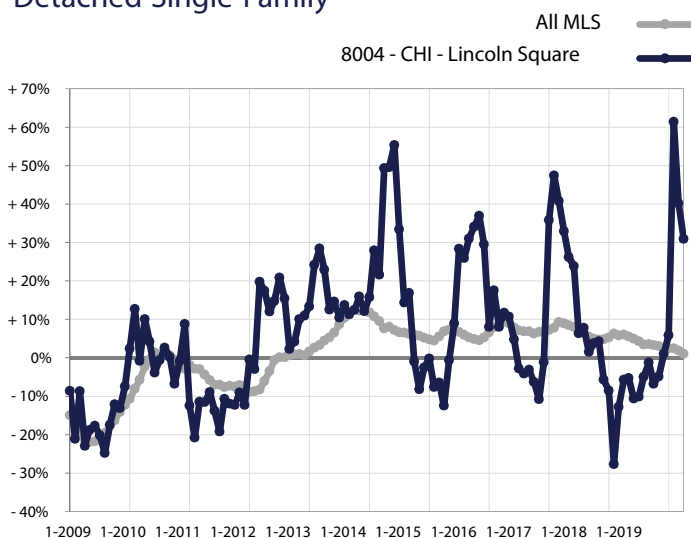
Attached Single-Family

	April			Trailing 12 Months		
	4-2018	4-2019	+ / -	4-2018	4-2019	+ / -
New Listings	76	72	- 5.3%	671	649	- 3.3%
Under Contract (includes Contingent and Pending)	42	51	+ 21.4%	394	367	- 6.9%
Closed Sales	41	34	- 17.1%	413	346	- 16.2%
Median Sales Price*	\$322,000	\$315,000	- 2.2%	\$292,900	\$301,250	+ 2.9%
Average Sales Price*	\$370,724	\$352,882	- 4.8%	\$321,561	\$325,030	+ 1.1%
Percent of Original List Price Received*	98.5%	98.9%	+ 0.4%	97.7%	97.6%	- 0.1%
Average Market Time	71	48	- 32.4%	59	50	- 15.3%
Inventory of Homes for Sale at Month End	77	80	+ 3.9%	--	--	--

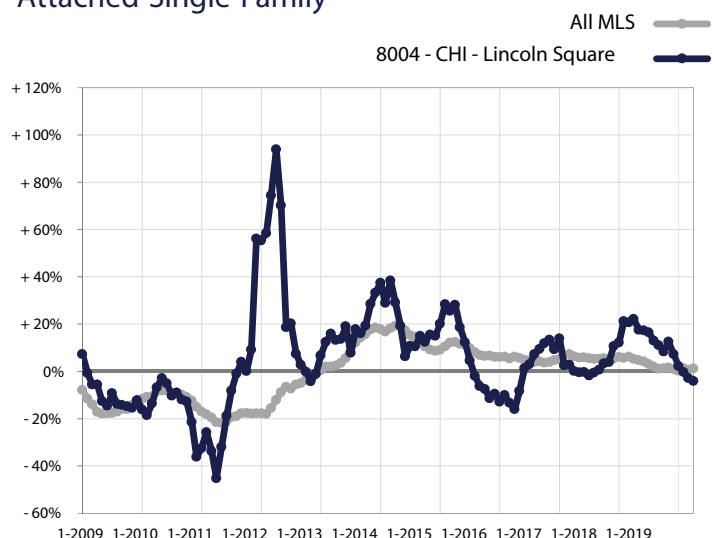
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.