

Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of April 13, 2019

PEARSON
realty group

8023 - CHI - Humboldt Park

- 23.5%

- 26.3%

- 34.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	30	25	- 16.7%	275	277	+ 0.7%
Under Contract (includes Contingent and Pending)	16	15	- 6.3%	158	154	- 2.5%
Closed Sales	10	11	+ 10.0%	155	156	+ 0.6%
Median Sales Price*	\$187,450	\$260,000	+ 38.7%	\$145,350	\$198,950	+ 36.9%
Average Sales Price*	\$243,520	\$283,855	+ 16.6%	\$206,452	\$247,864	+ 20.1%
Percent of Original List Price Received*	89.4%	97.8%	+ 9.4%	95.6%	98.8%	+ 3.3%
Average Market Time	61	108	+ 77.0%	104	71	- 31.7%
Inventory of Homes for Sale at Month End	45	33	- 26.7%	--	--	--

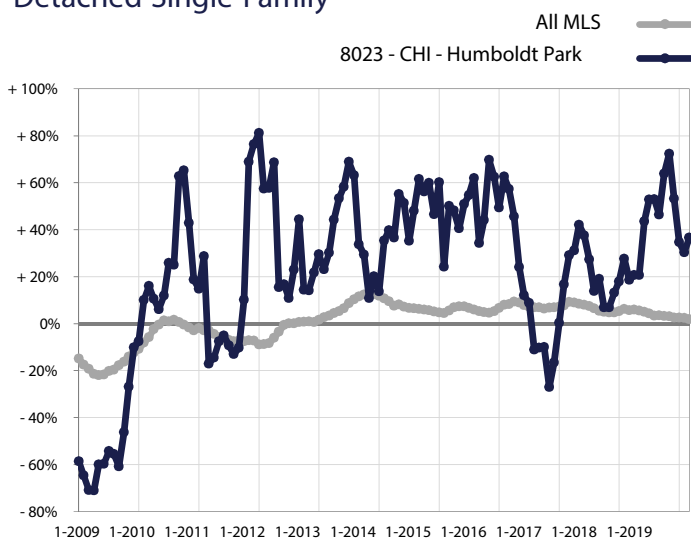
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	4	1	- 75.0%	49	57	+ 16.3%
Under Contract (includes Contingent and Pending)	2	3	+ 50.0%	28	23	- 17.9%
Closed Sales	9	3	- 66.7%	37	21	- 43.2%
Median Sales Price*	\$435,000	\$195,000	- 55.2%	\$305,000	\$235,000	- 23.0%
Average Sales Price*	\$391,856	\$156,333	- 60.1%	\$290,195	\$269,372	- 7.2%
Percent of Original List Price Received*	97.5%	94.3%	- 3.3%	95.5%	95.0%	- 0.5%
Average Market Time	148	65	- 56.1%	106	70	- 34.0%
Inventory of Homes for Sale at Month End	8	2	- 75.0%	--	--	--

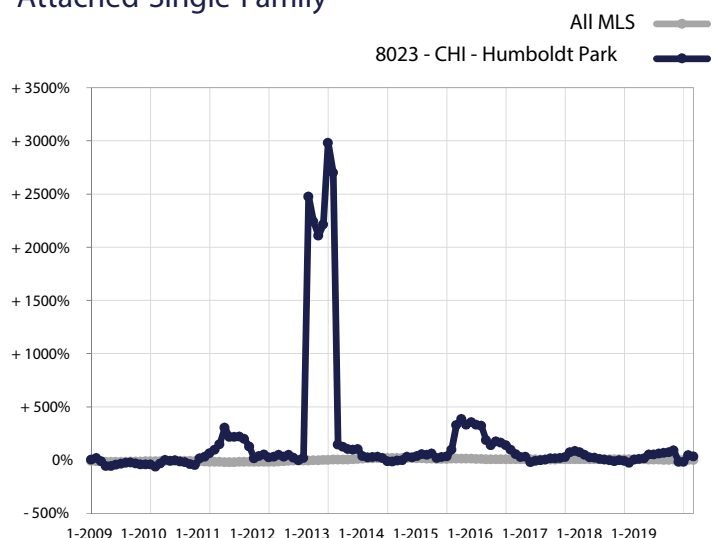
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.