

Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of April 13, 2019



8006 - CHI - Lake View

- 2.6%

- 9.6%

+ 8.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	46	39	- 15.2%	454	451	- 0.7%
Under Contract (includes Contingent and Pending)	14	20	+ 42.9%	153	172	+ 12.4%
Closed Sales	7	11	+ 57.1%	164	166	+ 1.2%
Median Sales Price*	\$1,110,000	\$1,590,000	+ 43.2%	\$1,198,750	\$1,433,750	+ 19.6%
Average Sales Price*	\$1,168,000	\$1,769,000	+ 51.5%	\$1,303,879	\$1,456,952	+ 11.7%
Percent of Original List Price Received*	92.0%	95.9%	+ 4.2%	94.7%	95.3%	+ 0.6%
Average Market Time	290	134	- 53.8%	136	114	- 16.2%
Inventory of Homes for Sale at Month End	85	72	- 15.3%	--	--	--

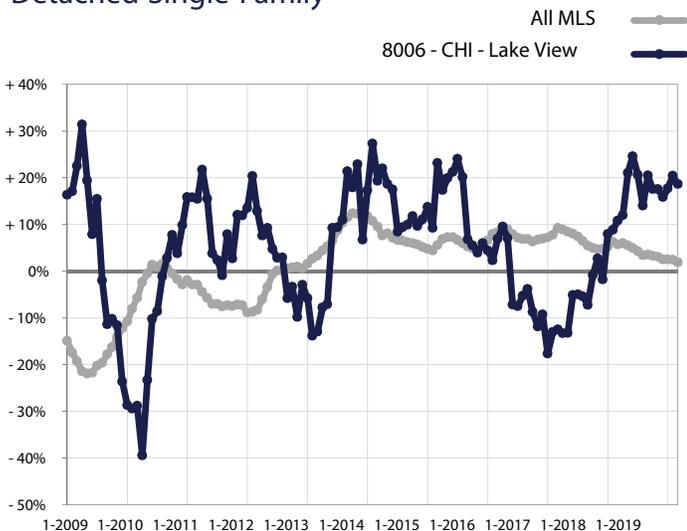
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	382	378	- 1.0%	3,625	3,812	+ 5.2%
Under Contract (includes Contingent and Pending)	221	217	- 1.8%	1,974	1,822	- 7.7%
Closed Sales	180	158	- 12.2%	2,040	1,857	- 9.0%
Median Sales Price*	\$410,000	\$313,000	- 23.7%	\$365,000	\$355,000	- 2.7%
Average Sales Price*	\$440,316	\$359,346	- 18.4%	\$407,445	\$396,313	- 2.7%
Percent of Original List Price Received*	97.6%	97.0%	- 0.6%	97.3%	97.1%	- 0.2%
Average Market Time	88	86	- 2.3%	57	62	+ 8.8%
Inventory of Homes for Sale at Month End	431	489	+ 13.5%	--	--	--

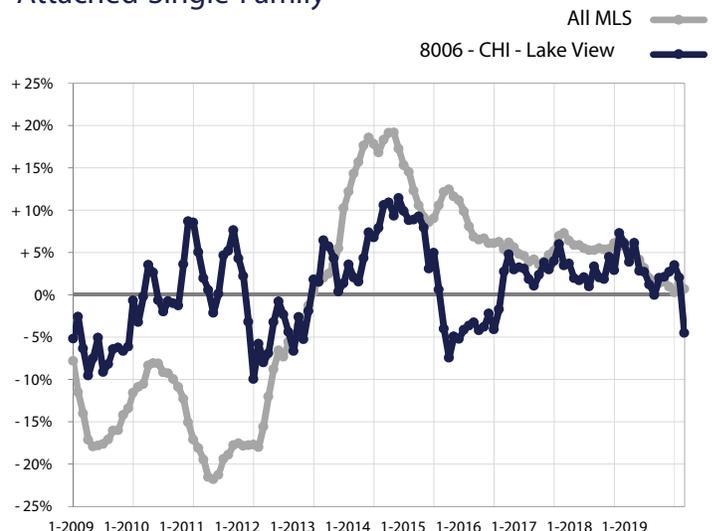
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.