

Local Market Update – March 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of April 13, 2019

PEARSON
realty group

8004 - CHI - Lincoln Square

- 11.9%

- 26.4%

+ 12.1%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	40	25	- 37.5%	266	225	- 15.4%
Under Contract (includes Contingent and Pending)	29	15	- 48.3%	143	114	- 20.3%
Closed Sales	12	11	- 8.3%	130	132	+ 1.5%
Median Sales Price*	\$806,500	\$608,000	- 24.6%	\$672,500	\$655,000	- 2.6%
Average Sales Price*	\$823,958	\$691,500	- 16.1%	\$728,050	\$770,270	+ 5.8%
Percent of Original List Price Received*	95.0%	96.4%	+ 1.5%	95.2%	95.9%	+ 0.7%
Average Market Time	121	73	- 39.7%	109	91	- 16.5%
Inventory of Homes for Sale at Month End	42	39	- 7.1%	--	--	--

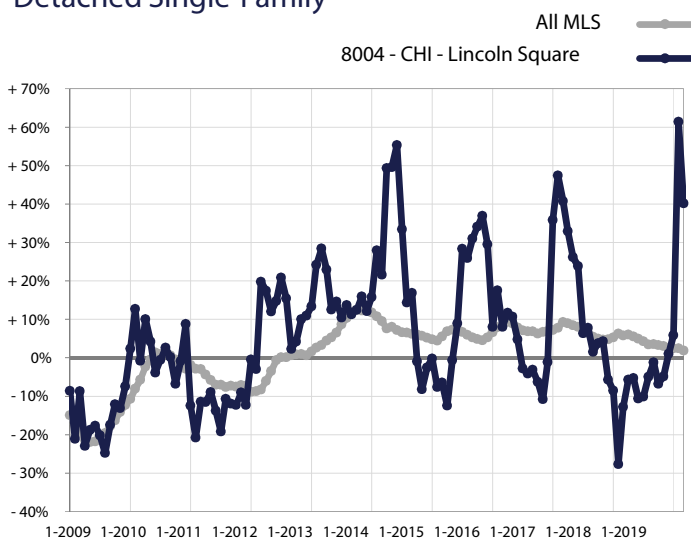
Attached Single-Family

	March			Trailing 12 Months		
	3-2018	3-2019	+ / -	3-2018	3-2019	+ / -
New Listings	69	71	+ 2.9%	669	653	- 2.4%
Under Contract (includes Contingent and Pending)	49	44	- 10.2%	404	356	- 11.9%
Closed Sales	41	28	- 31.7%	417	353	- 15.3%
Median Sales Price*	\$310,000	\$290,250	- 6.4%	\$285,000	\$304,300	+ 6.8%
Average Sales Price*	\$329,646	\$312,618	- 5.2%	\$314,886	\$327,655	+ 4.1%
Percent of Original List Price Received*	98.4%	97.6%	- 0.8%	97.6%	97.6%	0.0%
Average Market Time	98	63	- 35.7%	56	53	- 5.4%
Inventory of Homes for Sale at Month End	65	81	+ 24.6%	--	--	--

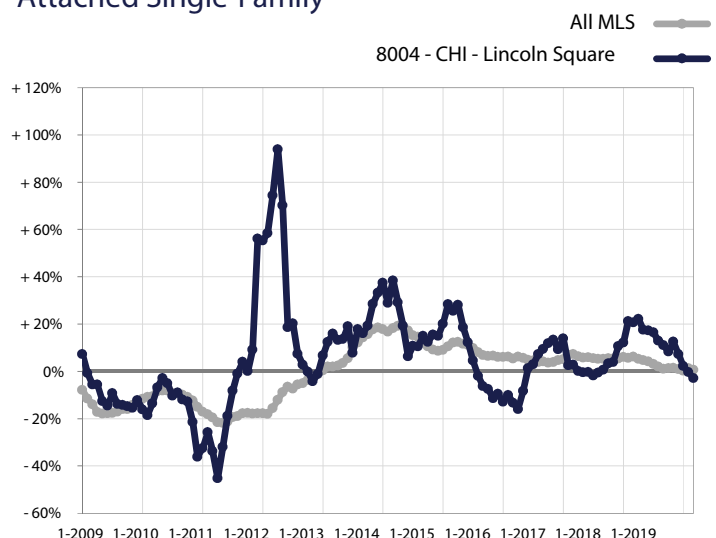
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.