

# Local Market Update – February 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
RESIDENTIAL ACTIVITY ONLY | Data current as of March 14, 2019



## 8007 - CHI - Lincoln Park

+ 25.0%

+ 18.8%

+ 29.3%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

### Detached Single-Family

|  | February    |             |          | Trailing 12 Months |             |         |
|--|-------------|-------------|----------|--------------------|-------------|---------|
|  | 2-2018      | 2-2019      | + / -    | 2-2018             | 2-2019      | + / -   |
| New Listings                                     | 49          | 62          | + 26.5%  | 652                | 623         | - 4.4%  |
| Under Contract (includes Contingent and Pending) | 11          | 17          | + 54.5%  | 208                | 175         | - 15.9% |
| Closed Sales                                     | 5           | 11          | + 120.0% | 209                | 173         | - 17.2% |
| Median Sales Price*                              | \$1,483,500 | \$1,450,000 | - 2.3%   | \$1,605,000        | \$1,565,000 | - 2.5%  |
| Average Sales Price*                             | \$1,824,700 | \$1,655,443 | - 9.3%   | \$1,863,464        | \$1,955,421 | + 4.9%  |
| Percent of Original List Price Received*         | 89.4%       | 91.9%       | + 2.8%   | 94.2%              | 93.6%       | - 0.6%  |
| Average Market Time                              | 199         | 141         | - 29.1%  | 172                | 143         | - 16.9% |
| Inventory of Homes for Sale at Month End         | 112         | 119         | + 6.3%   | --                 | --          | --      |

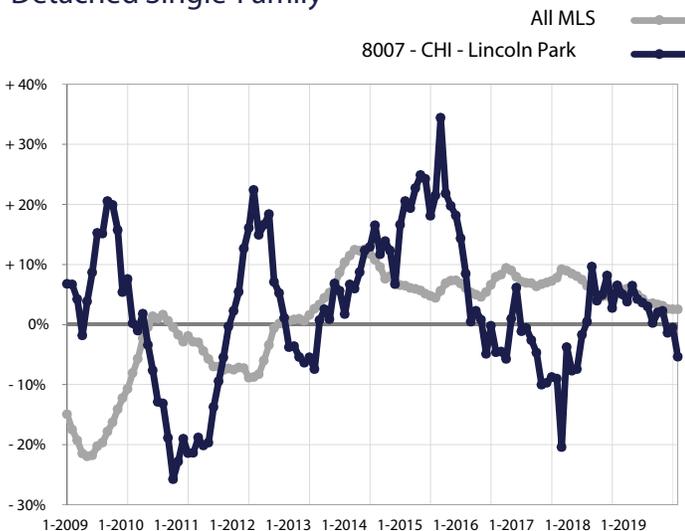
### Attached Single-Family

|  | February  |           |         | Trailing 12 Months |           |        |
|--|-----------|-----------|---------|--------------------|-----------|--------|
|  | 2-2018    | 2-2019    | + / -   | 2-2018             | 2-2019    | + / -  |
| New Listings                                     | 215       | 268       | + 24.7% | 2,406              | 2,644     | + 9.9% |
| Under Contract (includes Contingent and Pending) | 110       | 94        | - 14.5% | 1,265              | 1,193     | - 5.7% |
| Closed Sales                                     | 64        | 71        | + 10.9% | 1,293              | 1,191     | - 7.9% |
| Median Sales Price*                              | \$495,000 | \$450,000 | - 9.1%  | \$487,500          | \$500,000 | + 2.6% |
| Average Sales Price*                             | \$600,723 | \$595,938 | - 0.8%  | \$589,449          | \$581,499 | - 1.3% |
| Percent of Original List Price Received*         | 97.4%     | 95.7%     | - 1.7%  | 97.9%              | 96.9%     | - 1.0% |
| Average Market Time                              | 82        | 102       | + 24.4% | 64                 | 65        | + 1.6% |
| Inventory of Homes for Sale at Month End         | 301       | 415       | + 37.9% | --                 | --        | --     |

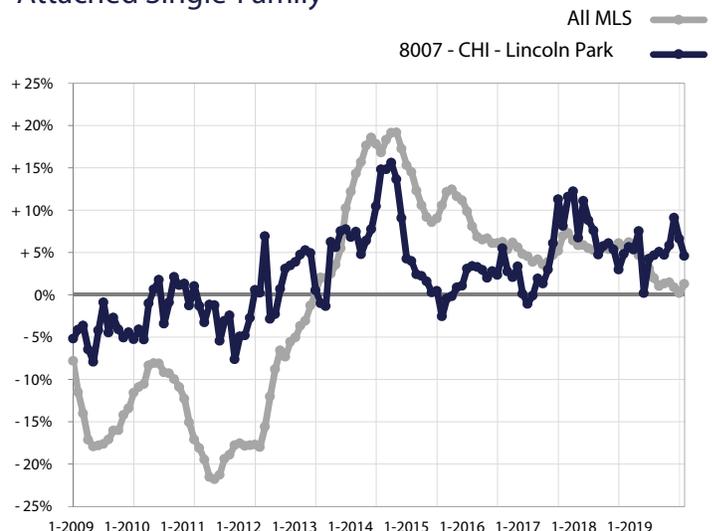
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.