

# Local Market Update – January 2019

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
RESIDENTIAL ACTIVITY ONLY | Data current as of February 14, 2019

PEARSON  
realty group

## 8007 - CHI - Lincoln Park

+ 14.9%

- 25.0%

+ 15.3%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

### Detached Single-Family

	January			Trailing 12 Months		
	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -
New Listings	45	52	+ 15.6%	679	610	- 10.2%
Under Contract (includes Contingent and Pending)	11	16	+ 45.5%	217	170	- 21.7%
Closed Sales	12	5	- 58.3%	214	167	- 22.0%
Median Sales Price*	\$1,697,500	\$1,550,000	- 8.7%	\$1,600,000	\$1,587,500	- 0.8%
Average Sales Price*	\$2,010,167	\$1,614,000	- 19.7%	\$1,827,761	\$1,971,266	+ 7.9%
Percent of Original List Price Received*	93.2%	91.7%	- 1.6%	94.4%	93.5%	- 1.0%
Average Market Time	237	182	- 23.2%	169	145	- 14.2%
Inventory of Homes for Sale at Month End	96	92	- 4.2%	--	--	--

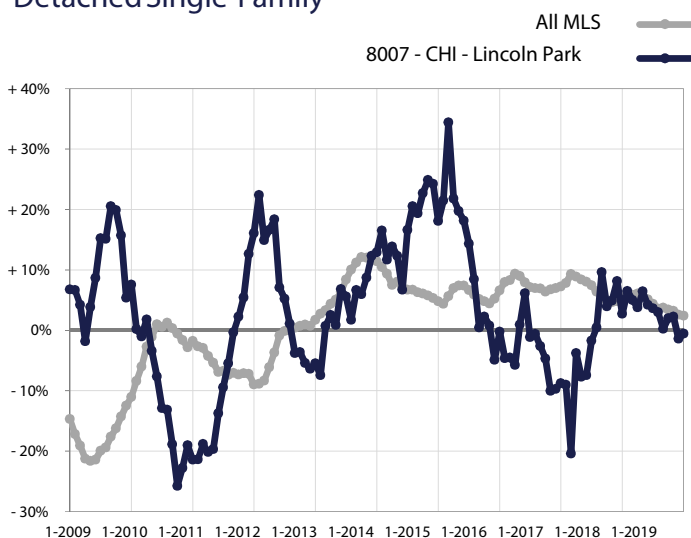
### Attached Single-Family

	January			Trailing 12 Months		
	1-2018	1-2019	+ / -	1-2018	1-2019	+ / -
New Listings	176	202	+ 14.8%	2,394	2,590	+ 8.2%
Under Contract (includes Contingent and Pending)	100	87	- 13.0%	1,282	1,210	- 5.6%
Closed Sales	48	40	- 16.7%	1,305	1,184	- 9.3%
Median Sales Price*	\$462,500	\$490,000	+ 5.9%	\$485,000	\$501,000	+ 3.3%
Average Sales Price*	\$584,594	\$525,913	- 10.0%	\$586,131	\$581,672	- 0.8%
Percent of Original List Price Received*	96.5%	95.4%	- 1.1%	97.9%	97.0%	- 0.9%
Average Market Time	105	69	- 34.3%	64	64	0.0%
Inventory of Homes for Sale at Month End	263	322	+ 22.4%	--	--	--

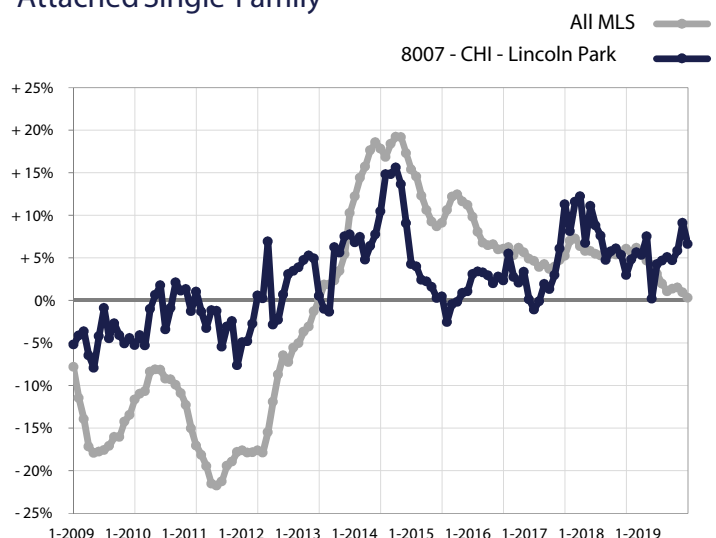
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.